



Welcome to Moscow

Serving 13.7 million passengers in 2006, Sheremetyevo is Moscow's second-busiest airport after Domodedovo. Following a major renovation programme undertaken by Moscow Airport Sheremetyevo, which manages airport facilities, VINCI Park Services Russia (VPSR) won a call for tender in January 2007 to manage the car park built opposite Terminal 1. Following the tender procedure and subsequent lengthy negotiations, VPSR won the contract to operate the 1 040 car park spaces and the additional 450 spaces in the adjacent T1 parking lot under a 5-year lease, renewable once. Given the unusual circumstances - the previous operator of the parking lot could not be dislodged - VPSR signed a 2-stage contract, covering 920 spaces, will apply until the competitor leaves, the other will then cover all 1 500 spaces agreed upon. The car park is now operating around the clock, 365 days a year. In the words of Gilles Guilothon of the VINCI Park international division, "this contract has been quite an adventure. The administration is very involved, there have been unexplained delays, there a tax per square metre in lieu of VAT, the payment equipment has been endlessly inspected, references have been required but no guarantee, a maintenance booklet for each piece of equipment has to be signed and stamped a number of times, and of course there are the required work permit and medical exams and sworn translations and so on. It has been chaotic, but never mind: we have been able to establish a VINCI Park location in a capital city with substantial potential, where the number of cars is increasing 15% per year."